



Quench Case Study | Professional Services

## Healthy and Sustainable Filtered Water for Global Capital Market Company

Quench provides sustainable and healthy drinking water for real estate investment company's staff and clients

### The Challenge:

- Large real estate investment firm headquartered in Boston, Massachusetts.
- Sought a healthier and more sustainable hydration option after an office rebuild.

### The Solution:

- Quench local water expert helped this office switch to on-demand bottleless drinking water that reduces plastic consumption.
- Quench installed 21 water, sparkling water, and ice machines in breakrooms and office kitchens for an almost 300 person staff.

"Installation of Quench machines exceeded sustainability and hydration expectations. And we saved them money. It is a win-win relationship."

— Quench Water Expert

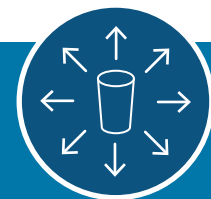
# Results



Annual savings of up to  
**\$19,000 CAD** after switching  
from water jug delivery services



Hydrate up to 300 employees  
with reliable, filtered drinking  
water and ice



Reduced their annual CO<sup>2</sup>  
emissions, saving an equivalent  
of 295,000 miles/474,756.5 km  
flown on a commercial plane.

## The Story:

After a recent acquisition, a local Quench water expert visited this internationally-recognized capital market company to introduce themselves and Quench. After touring the office with the office coordinators, the Quench water expert recognized that this office space was in need a major water cooler upgrade. It was perfect timing as this capital market company was preparing for an office rebuild to achieve WELL certification, a performance-based system to ensure an environment advances the health and well-being of the people using the building.

Through Quench's consultative approach and as part of the WELL certification, Quench worked with the firm to install the required 21 clean, filtered drinking water access points and upgraded the office's breakrooms with chewable ice machines, sparkling, and flavoured sparkling water dispensers. After the completion of the office rebuild and Quench machines installation, this location achieved their WELL certification.

As with most Quench customers, this real estate investment firm was also looking to boost the office's sustainability efforts by ditching single-use plastic and aluminum can usage. Due to the positive feedback received by staff, colleagues, and clients, this real estate investment firm has plans to install Quench machines in upcoming office buildings nationwide. With the consultative relationship with Quench, employees of this capital market company do not worry about where or how they are staying hydrated and senior leadership has peace of mind that Quench can support their growing organization throughout the U.S.



## Background:

Professional services spaces such as offices, firms, and agencies are collaborative and productive places where efficiency is top priority – worrying about accessible filtered water and ice, can be distracting to employees that need to remain diligent. Not to mention the “hidden” labor water delivery – changing water jugs, escorting delivery people, restocking refrigerators, and reconciling multiple invoices. Quench offers a more cost-effective and streamline solution of endless drinking water so you can get back to business.

Quench bottleless filtration systems keep your team hydrated and working at their highest efficiency. With multiple options for filtered water, chewable ice, sparkling and flavoured water, and single-service coffee brewers, coffee and water runs will be a thing of the past.



**Talk to a Quench Water Expert Today! Or learn more at [QuenchWater.ca](https://www.QuenchWater.ca)**